**Instructions**

According to various scholars, it has been identified that compensation plays a role in affecting the behaviors of employees. The impact can be either positive or negative. Contributing factors can range from the employer, the employee, the goals/objectives, perceptions, attributions, and behaviors. Each plays a role in determining the outcome.

For this assignment, you will identify and address the pros and cons of compensation and its effect on employee behaviors, and you will then address the questions below.

* What motivates employees?
* Does compensation motivate behavior?
* What are some elements of motivation?
* Can compensation attract and retain employees?
* What behaviors should compensation reinforce?

Your essay should be at least two pages in length, including an introduction, a body of supported material, and a conclusion. The title page and references page do not count toward meeting the minimum page requirement. A minimum of three scholarly references is required for this assignment. Please use the CSU Online Library to locate the supporting references to complete this essay. Be sure to apply the proper APA format for the content and references provided.

From the professor:

In each assignment, I am looking for specific deliverables.   You can have a paper that includes a wealth of information, but if that information is not the specific content I am looking for as stated in the directions – your grade will suffer.  Don’t make faculty guess where you are covering what – use headers.   In Unit III we will look at Job Analysis, Job-Based Structures, and Job Evaluation, as well as Person-Based Structures.